



QUARTERLY
STATEMENT
AT
31 DECEMBER 2019

1ST QUARTER 2019/2020

ANALYSTS' CONFERENCE CALL
10 FEBRUARY 2020

SPEAKERS



SUSANNE ZEIDLER
Chief Financial Officer



THOMAS FRANKE
Head of
Public Relations and
Investor Relations

THE FIRST THREE MONTHS AT A GLANCE

Net asset value fell
slightly to
465.1
million euros

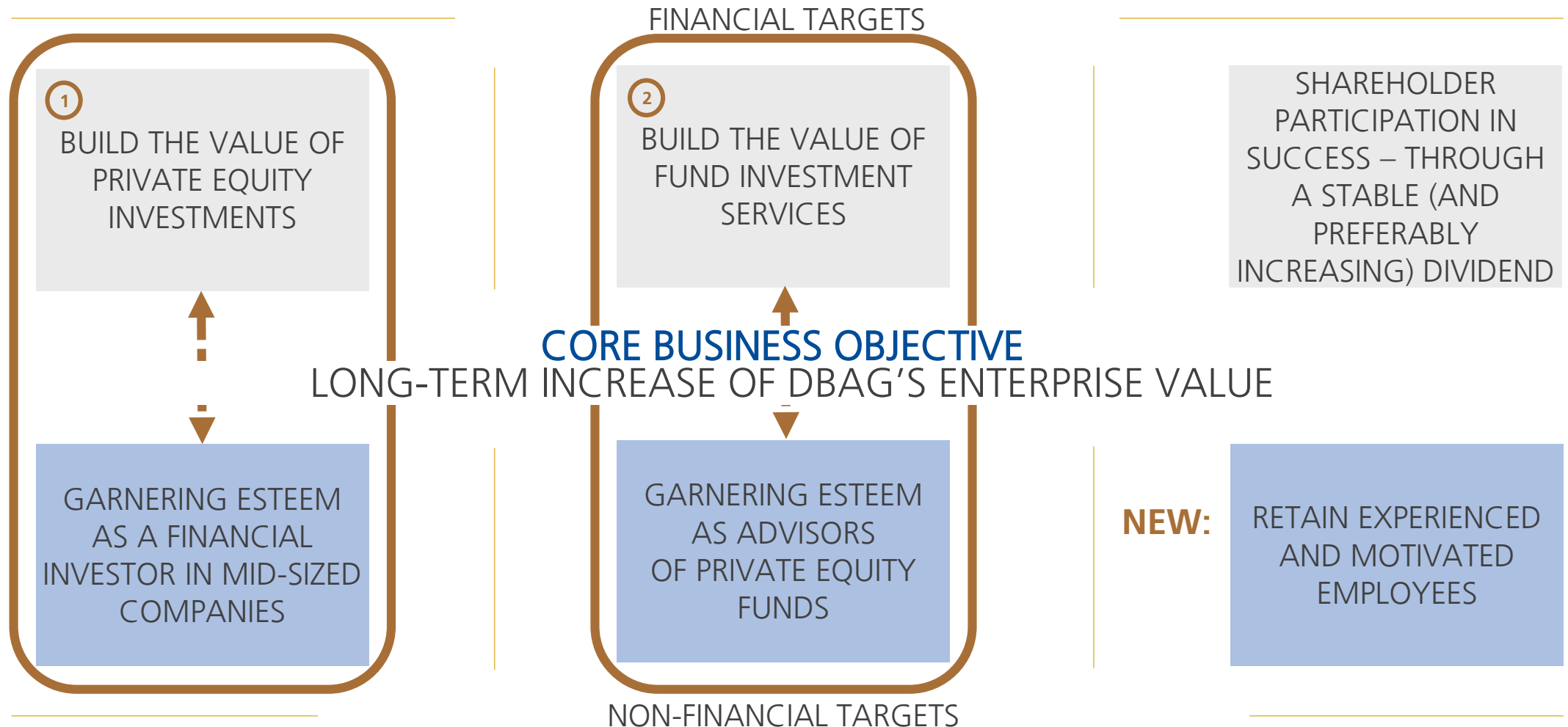
Result from Fund
Investment
Services slightly
improved as
expected to
1.7
million euros

Neutral effect from
portfolio valuation

Investment degree
increased –
Foundation for
further growth

Unchanged
subdued outlook
for 2019/2020

CONTROL BASED ON OUR NEW TARGET SYSTEM...



PRIVATE EQUITY INVESTMENTS

NET ASSET VALUE:

465.1

MILLION EUROS

NET ASSET VALUE
PER SHARE:

30.91

EUROS

NET INCOME
BEFORE TAXES:

-1.9

MILLION EUROS

CASHFLOW FROM
INVESTING ACTIVITIES:

-43.8

MILLION EUROS

FUND INVESTMENT SERVICES

NET INCOME
BEFORE TAXES:

1.7

MILLION EUROS

ASSETS UNDER
MANAGEMENT:

1.7

BILLION EUROS

DEUTSCHE BETEILIGUNGS AG

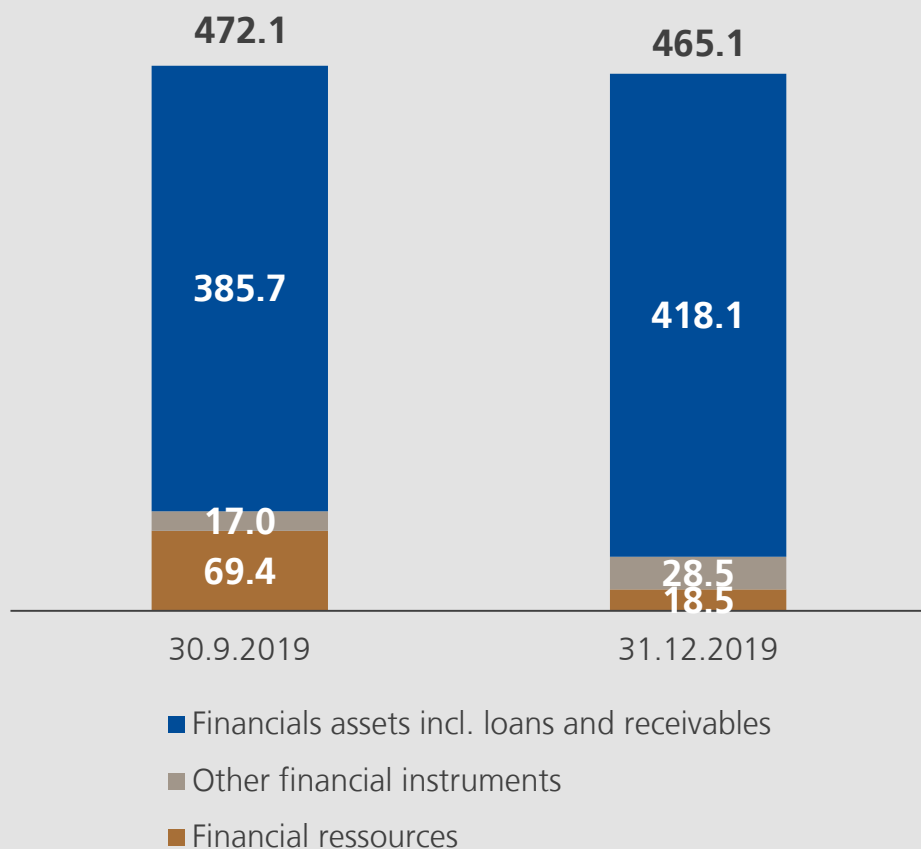
NET INCOME

-0.2

MILLION EUROS

NET ASSET VALUE ESSENTIALLY STABLE: SLIGHT DECLINE TO 465.1 MILLION EUROS

NET ASSET VALUE (€mn)



Net asset value: key performance indicator for the financial target of “building the value of private equity investments”

Value drivers:

- > Positive/negative: Change in value of the portfolio
- > Negative: Dividend distribution, operating costs
- > Neutral: Investments and divestments

Potential change in portfolio value all the greater, the higher the proportion of invested funds

LEVEL OF INVESTMENT FURTHER INCREASED – FOUNDATION FOR FURTHER GROWTH

Cashflow from investment activities

- › Net cash and cash equivalents of 43.8 million euros invested
- › Invested to non-invested funds ratio
 - As at 31 December 2019: 24.1 times
 - As at 30 September 2019: 5.8 times

Additions to the portfolio

- › DBAG Fund VII
 - Cartonplast: agreed upon in Q4 2018/2019, closed in Q1 2019/2020
- › DBAG ECF
 - STG Group: agreed upon in Q4 2018/2019, closed in Q1 2019/2020

Acquisitions in the portfolio

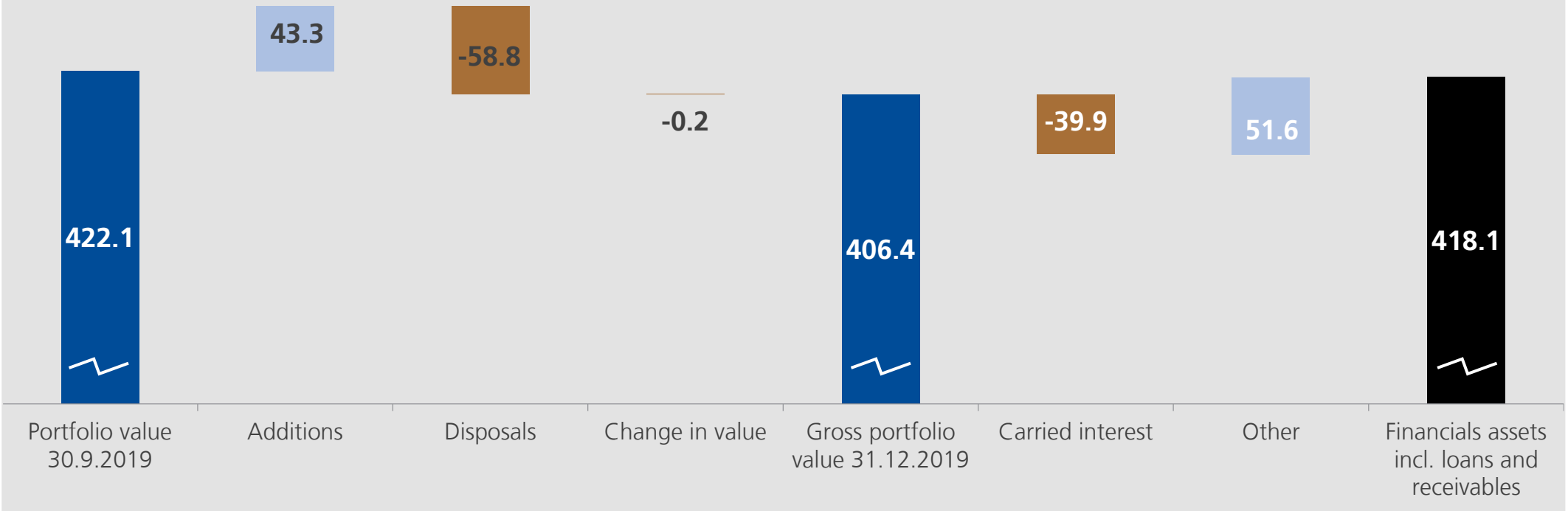
- › DBAG Fund VII
 - blick radiology group: one acquisition closed, one more agreed upon
- › DBAG ECF
 - STG Group: one acquisition agreed upon, two more being prepared for Q2 2019/2020
 - netzkantor nord: one acquisition closed, one more agreed upon

Portfolio disposals

- › DBAG ECF:
 - inexio: agreed upon in Q4 2018/2019, closed in Q1 2019/2020, Disposal from portfolio, funds still on balance sheet of co-investment vehicle, not yet received by DBAG

PORTFOLIO DISPOSALS EXCEED ADDITIONS FROM NEW INVESTMENTS

PORTFOLIO VALUE DEVELOPMENT (€mn)



“Other” predominantly reflects other assets and liabilities of investment entity subsidiaries, as of 31.12.2019 including proceeds from inexo, offset in “Disposals portfolio value”

NEUTRAL EFFECT OF PORTFOLIO VALUATION ON NET ASSET VALUE

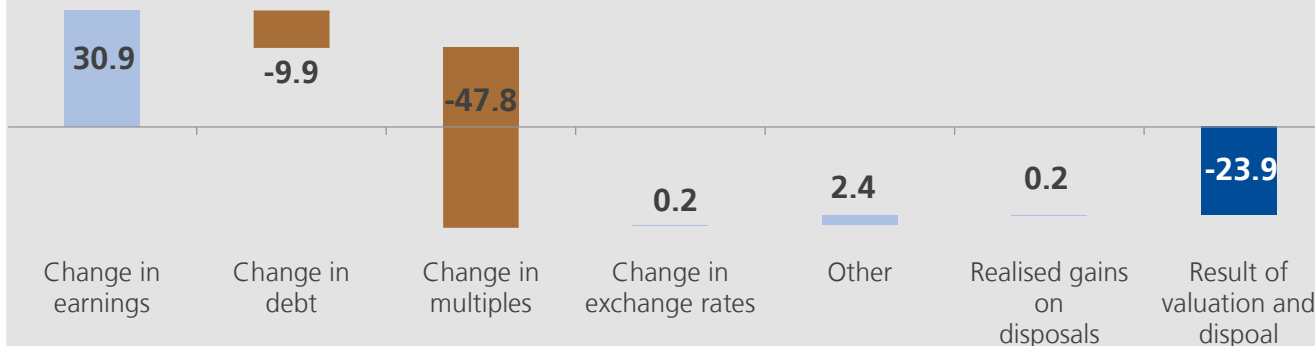
RESULT OF VALUATION AND DISPOSAL PORTFOLIO Q1 2019/2020 (€mn)



Value contribution from the operating performance of the portfolio companies

- › -6.4 million euros after 21.0 million euros
- › Positive effects from focus sector companies overcompensated by negative effects from core sector companies

RESULT OF VALUATION AND DISPOSAL PORTFOLIO Q1 2018/2019 (€mn)



Value contribution from changes in capital market multiples

- › 5.1 million euros after -47.8 million euros
- › Not influenceable, extremely volatile

POSITIVE AND NEGATIVE VALUE CONTRIBUTIONS ARE BALANCED

Positive value contributions: Twelve portfolio companies (previous year: eight)

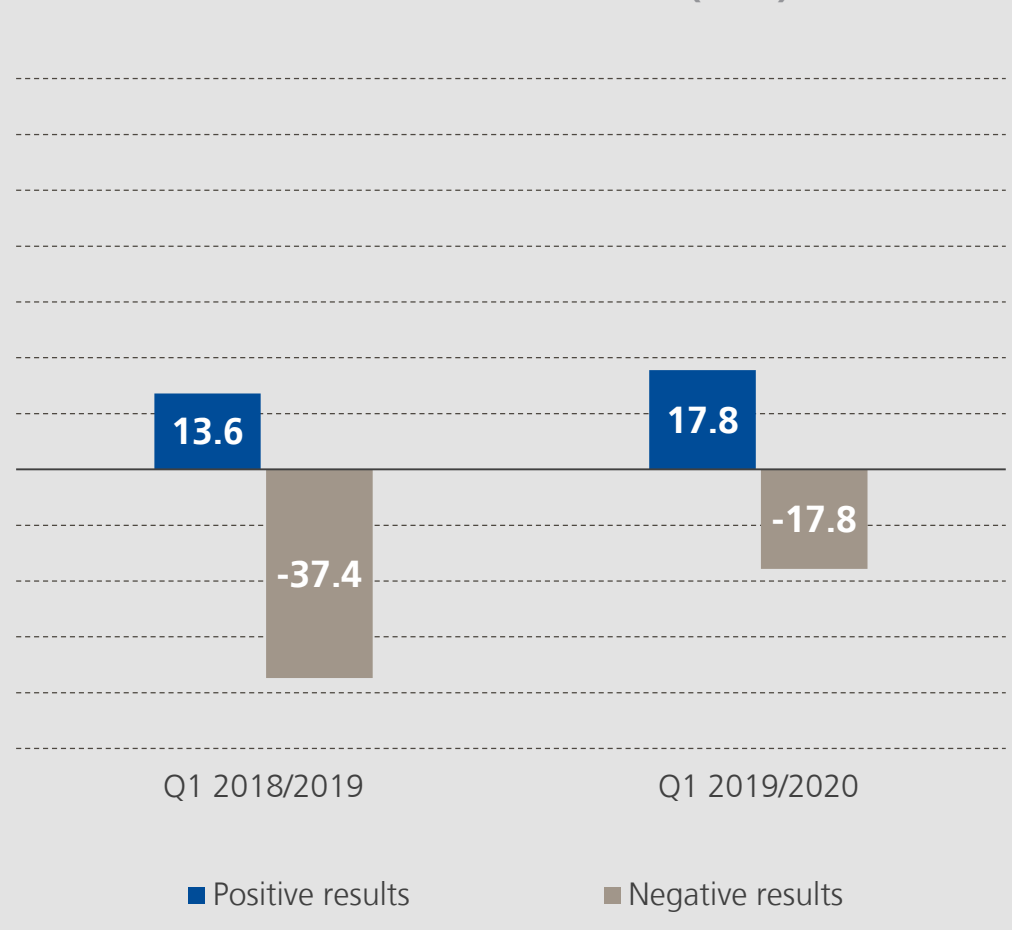
Negative value contributions: Twelve portfolio companies (previous year: fourteen)

Broadband telecommunications enterprises offer examples of positive operating performance – but lower multiples in the sector

Numerous companies burdened by recession in the industrial sector

Diversification through investments in the focus sectors pays off

RESULT OF VALUATION AND DISPOSAL (€mn)



The two investments in foreign buyout funds managed by third parties delivered negative value contributions (previous year: one fund with a positive, one with a negative value contribution)

INVESTMENTS OUTSIDE THE FOUR CORE SECTORS ACCOUNT FOR HALF OF PORTFOLIO VALUE

Four core sectors



50% of portfolio value

Broadband telecommunications



22% of portfolio value

Other focus sectors



9% of portfolio value

Other investments



15% of portfolio value

Not included: other investments, including investments in externally managed international buyout funds (3.8 percent of the portfolio value)

RESULT FROM FUND INVESTMENT SERVICES SLIGHTLY IMPROVED AS EXPECTED TO 1.7 MILLION EUROS

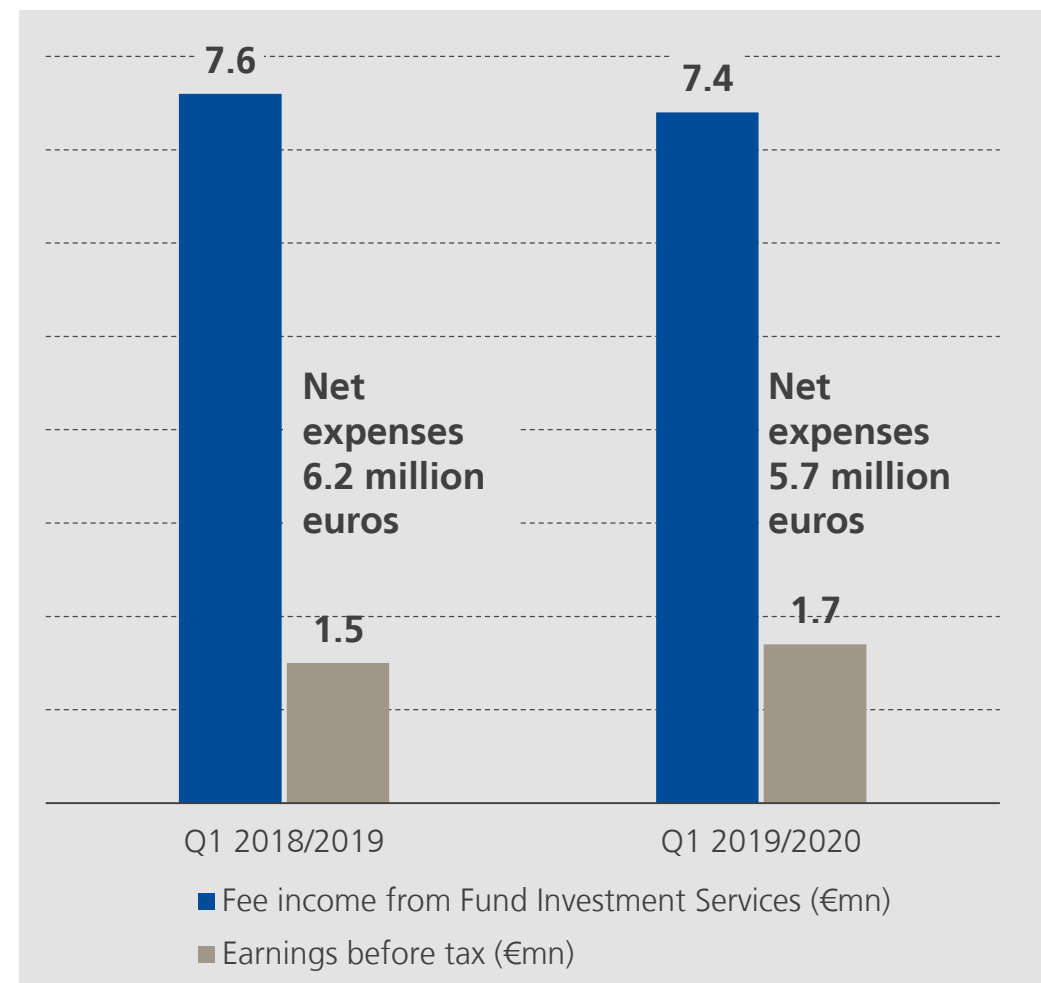
Result from fund investment services: key performance indicator for the financial objective of “building the value of fund investment services”

Income from fund investment services slightly lower

- › Lower fees from DBAG Fund VI, DBAG Fund V, as expected
- › Higher fees generated from DBAG Fund VII, in line with investment progress

Reduced net expenses from other income components

- › Changes in other operating income and expenses
- › Multitude of items



Income from the Fund Investment Services segment includes internal management fees of 0.3 million euros from the PE Investments segment (Q1 2018/2019: 0.2 million euros)


UNCHANGED ECONOMIC ENVIRONMENT WARRANTS A CAUTIOUS OUTLOOK

	Actual 2018/2019	Forecast 2019/2020	Ambition for 2021/2022
Net asset value	472.1 million euros	Slightly lower	Significantly higher
Net income from Fund Investment Services	3.0 million euros	Significantly higher	Moderately higher
Dividend per share	€1.50	No change	No change
Investment opportunities p.a.	258	No change	No change
Capital commitments by investors in previous DBAG funds (in %)	>75	No change	No change
Average length of service	7.6 years	No change	No change
Net income*	45.9 million euros	Moderately lower	Significantly higher

“slight”: +/- 0 to 10% “moderate”: +/- 10 to 20%

“significant”: > +/- 20%

* Typically, net income may fluctuate considerably, which is why reference is made to the average of the past five years (46.8 million euros) and other grading; “slight”: +/- 0 to 20% “moderate”: +/- 20 to 40% “significant”: > +/- 40%



**FURTHER
INFORMATION ON
THE LATEST
ACQUISITIONS**



Business:

- › Pool system operator for the rental of reusable plastic layer pads used for the transportation of glass bottles or containers for beverages and food

Ownership summary:

- › Initial investment date: November 2019
- › DBAG's largest investment: 16.4% (24.9 million euros)
- › Co-investment alongside DBAG Fund VII and its top-up fund

Investment case:

- › Exploring new, attractive markets
- › Extension of product portfolio



Business:

- › Service provider for the telecommunications sector, with a focus on the construction of fibre-optic networks
- › Operation, upgrading and maintenance of networks

Ownership summary:

- › Initial investment date: November 2019
- › DBAG's investment: 36.0% (9.6 million euros)
- › Expansion capital investment alongside DBAG ECF

Investment case:

- › Upselling potential with existing customers
- › Expansion into adjacent markets and applications
- › External growth through buy-and-build strategy (based on acquisitions made since the start of investment – further acquisitions in the pipeline)